plan core operating support big creating a balance The California Wellness Foundation Grantmaking for a Healthier California

"Core operating support is Strategic."

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THE CALIFORNIA WELLNESS FOUNDATION 1999 ANNUAL REPORT

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The images and quotes featured throughout this report represent the diverse populations served by the grantees of The California Wellness Foundation. We thank them all for their participation in the production of our annual report.

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NOTE: The Foundation does not put its financials in the web versions of its annual report but you may obtain the information upon request.







Ezra C.Davidson, Jr., MD, Chairman of the Board, and Gary L.Yates, President and CEO

INCREASING OUR CORE OPERATING SUPPORT

A LETTER FROM THE CHAIRMAN & CEO

"In keeping with our tradition of presenting a cover story that explores an issue important to our field and grantees, this year's annual report highlights our Board's commitment to increase its unrestricted, core operating funding to the nonprofit community."

On behalf of the Board and staff of The California Wellness Foundation, we are pleased to report that the 1998-99 fiscal year was especially productive for our grantmaking program. During this period, our Foundation awarded more than 350 grants totaling over \$45 million in support of our mission to improve the health of Californians.

Recognizing the importance of funding efforts that reach as many people as possible on an individual level, we are particularly pleased to state that a little more than \$31 million—70 percent—of our total grantmaking was made for preventive health services. Whether it is the woman without health insurance receiving treatment for her diabetes or the child receiving immunizations, we know that these grants make a real difference in the lives of real people.

However, we are also aware that no single foundation has the funds to meet all the health service needs of the people of this state. We realize, therefore, that informing public policy decisions may be an effective way to leverage our funds. Many of the grantees we have funded this year provided solid information to policymakers that helped inform a wide range of public policy from providing prenatal care for all low-income, undocumented women in California to expanding funding of after-school programs to help keep our children and youth safe and healthy.

The Foundation continues to operate under the Board's 1995 decision to concentrate its grantmaking over an extended period of time in five key areas: community health, population health improvement, teenage pregnancy prevention, violence prevention and work and health. The majority of our funding is dedicated to strategic initiatives within each of these priority areas. These initiatives represent coherent, integrated programs of grantmaking designed to focus resources intensively on an issue for a sufficient period of time to have significant impact.

We also recognize the need to remain open to proposals from the community. This is why we have established two additional programs. Our General Grants Program within each priority area responds to unsolicited letters of interest and focuses on providing core operating support for organizations that deliver preventive health services. Our Special Projects Fund allows the Foundation to respond to creative ideas and timely issues that can affect the health of Californians, but that fall outside of our five priority areas.

The past year saw our communications program becoming more responsive to the needs of our key audiences, including grantseekers, grantees, health policy experts, news media and community leaders. Since redesigning and enhancing the content of our website and grants application brochure, we have experienced an increase in inquiries regarding our grantmaking program. And, we have improved our award-winning newsletter, recently titled *Portfolio*, to more vividly accent the outstanding work of our grantees.

In keeping with our tradition of presenting a cover story that explores an issue important to our field and grantees, this year's annual report highlights our Foundation's commitment to increase its unrestricted, core operating funding to the nonprofit community.

"We believe strengthening the nonprofit sector is one of the most strategic steps we can take to improve the health of Californians."

RESPONDING TO THE STRAINS FELT BY THE NONPROFIT SECTOR

So why has our Foundation, known for its highly structured, project-driven initiative grantmaking, made a decision over the last few years to increase its core operating dollars to nonprofit organizations that are improving the health of Californians?

There are many reasons, chief among them was listening to and acting upon the feedback from organizations throughout the state that provide health services to an increasing number of uninsured, underserved and economically challenged residents.

These voices told us about the daunting challenges they face in a post-devolution California, which has experienced reduced government funding and changes in the health care system that have strained nonprofit organizations' abilities to serve their clients.

Some of these voices describe the stress they regularly experience in attempting to mold their institutions into different shapes in order to secure funding—sculpting themselves for that moment into what they perceive the funder wants them to be.



We recognize that our Foundation has inadvertently been part of this dynamic, which may actually weaken the very organizations we are hoping to support. However, our intent is not to convey that all initiative grantmaking is negative. To the contrary, we remain committed to our initiatives and the positive long-term benefits we believe they can provide.

Moreover, we share with our philanthropic colleagues the same desire to continue to provide the nonprofit and public sectors with opportunities to participate in initiative-style grantmaking programs that bring many grantees to work together in pursuing shared strategic goals.

But we also want to achieve a better balance between our proactive and our responsive grantmaking, as well as between funding innovative new projects and providing core operating support.

We believe that by increasing the availability of core operating funds, we can free nonprofit organizations to become more strategic about how they tackle the challenges they face, craft their own solutions to enhance their effectiveness, strengthen their staff and continue to build their infrastructure. Perhaps most importantly, we believe that strengthening the nonprofit sector is one of the most strategic steps we can take to improve the health of the people of California.

Over the last year, the response from nonprofit organizations to our invitation to submit more proposals for core operating support has been overwhelmingly positive, sometimes even met with disbelief. Likewise, we have learned much about strengthening the institutional capacity of nonprofit organizations thanks to the effective ways in which grantees have used their core operating funds.

In that spirit, we hope you will read the following pages to see the faces and hear the messages from the voices we heard in the nonprofit world and the lessons they taught us about responsive philanthropy.

Egrac. Devidson, Jr. MD.

Ezra C. Davidson, Jr., MD Chairman of the Board

Gary L. Yates

President and CEO

"We have learned much about strengthening the institutional capacity of nonprofit organizations thanks to the effective ways in which grantees have used their core operating funds."

"If you view nonprofit organizations as having a hierarchy of needs, their first need is for core support."

framework operating needs capacity building strategy

CORE OPERATING SUPPORT



CORE OPERATING SUPPORT

CREATING A BALANCE IN OUR GRANTMAKING

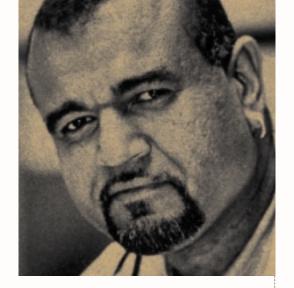


It is a challenge all foundations face—to find that perfect combination of funding strategies to make the greatest impact. The California Wellness Foundation is known for its proactive, project-driven initiatives. And while we have always provided unrestricted funds, we knew we had to do more to invest in the basic organizational needs of our grantees. Core operating support has helped provide that balance.

A recent combination of forces has made core operating support especially critical within the last few years. Nonprofit health care institutions are facing dramatic changes in their field that require increased organizational strength and flexibility on their part. Some of these changes include the devolution of federal programs to state and county levels, increased competition from for-profit entities, and fewer resources available for organizational support at a time when it is most needed.

Within the nonprofit sector, securing funding is a daily struggle that consumes inordinate amounts of energy. We have learned in talking with our grantees that the demands of fundraising are often compounded by project-focused grantmaking that asks nonprofit organizations to fit their requests within specific funding guidelines. Such contortive requirements can take a toll, and in the meantime, nonprofit organizations are struggling just to meet their basic needs.

Taking this feedback to heart, the Foundation has increased its commitment to core operating support with the belief that it can be equally as strategic as some of our directed, long-term funding. Just as initiative grantmaking targets specific issues, we view core operating support as an important vehicle for strengthening the nonprofit health sector as a whole. Rather than constantly developing innovative projects, leaders in the nonprofit community can use this type of funding to develop their organizational strength and set long-range goals.



"Unfortunately, few avenues exist to secure core operating support."

Unfortunately, few avenues exist to secure core operating support. Many traditional sources of unrestricted funds, such as corporate-giving programs and the United Way, now embrace a more competitive, program-oriented approach. Securing general purpose donations from individuals—many of whom are becoming more directive in their support—also requires sophisticated fundraising skills that many small, grassroots organizations do not have. Lastly, many foundations, ourselves included, have historically concentrated on project funding rather than general support.

The experiences of our grantees have taught us, however, that core operating support brings with it numerous benefits. Nonprofit organizations are given the rare opportunity to assess and address internal needs, as well as the flexibility to meet those needs in a self-directed manner. With the aid of unrestricted

grants, nonprofit organizations can strengthen their infrastructures, reevaluate missions, and otherwise set themselves on a strategic course for long-term success.

Above all, core operating support can serve as a catalyst, opening the door to discussions of "big picture" topics and investing in the vision and ideas of nonprofit leaders. In the following pages, readers will find examples of how grantees have used core operating support to "create a balance" in meeting organizational and program goals, putting them in a stronger position to meet some of society's most difficult challenges in the years to come.

"With the aid of unrestricted grants, nonprofit organizations can strengthen infrastructures, reevaluate missions, and otherwise set themselves on a strategic course for long-term success."



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"Core operating support can serve as a catalyst."







STRENGTHENING STAFF & INFRASTRUCTURE

WORKING TOGETHER TO FILL IN THE GAPS



A nonprofit institution, like any other type of organization, must be built upon a strong, solid infrastructure if it is to achieve and sustain successful, quality programs. And while the infrastructures of nonprofit organizations have proven to be incredibly resilient, they also have endured enormous strain as this component is probably the most difficult for which to secure funding.

Through the provision of core operating support, this strain can be measurably reduced. For some, it is a matter of taking seemingly simple steps, such as hiring additional staff members. That is exactly what Salud Para La Gente did with a two-year, core operating grant from the Foundation. A key provider of medical care for migrant farmworkers and their families in California's Pajaro Valley since 1979, Salud found itself on shaky financial footing as demand for its services escalated, and the number of insured patients dwindled. "We did not have the money to build any infrastructure to serve the community," says Arcadio Viveros, executive director.

Infrastructure strengthening came in the form of an additional physician who is able to deliver quality, culturally competent medical care. "Our new doctor's schedule filled up immediately," Viveros says. "This funding enabled us to plant a physician who will grow in the community."

Another benefit is that the resulting increase in revenue can be used to further strengthen the organization's infrastructure through the hiring of ancillary staff—positions that will be filled locally. "We now expect to be able to serve 5,000 patient visits annually. In a rural area, this is truly significant." Viveros says.

Core operating support similarly helped Breast Cancer Action to expand its staff. Founded in 1990, this nonprofit corporation is among the nation's leading voices in breast cancer outreach, education and advocacy.

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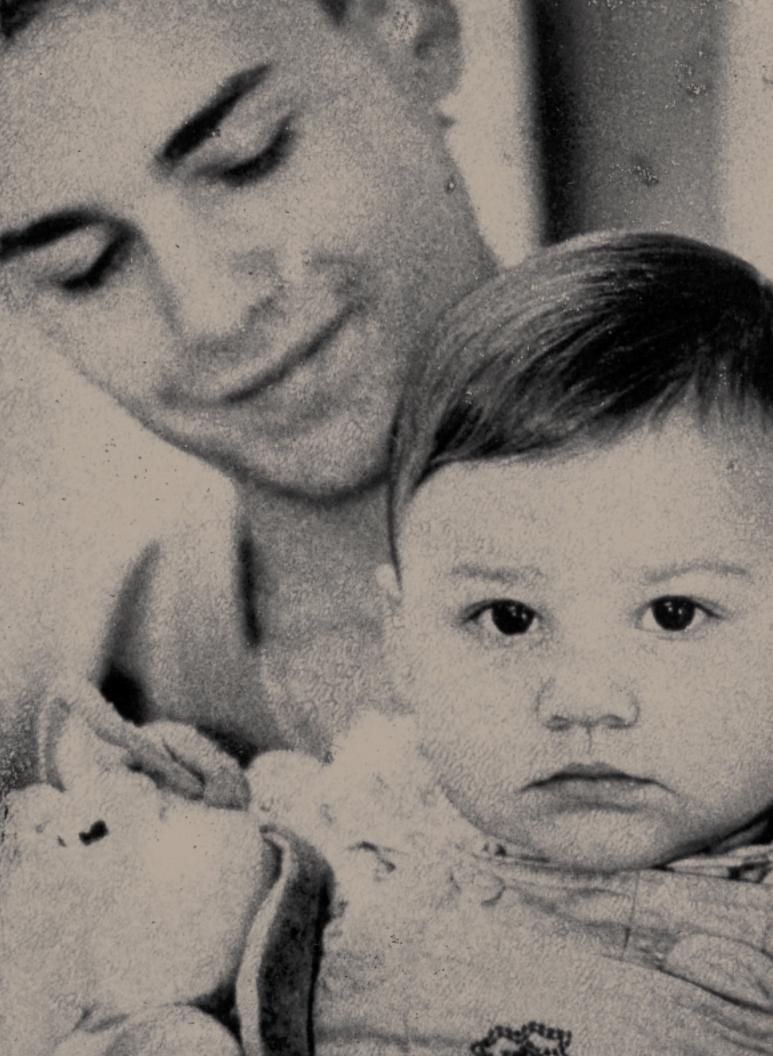
Armed with a two-year, general support grant from the Foundation, Breast Cancer Action filled two crucial positions. "We brought on a communications director to get the word out about the causes and prevention of breast cancer. We also hired a volunteer coordinator to recruit and manage our staff of volunteers," says Barbara Brenner, executive director. "We are now able to reach people we would never have reached before. This ultimately will make a tremendous difference."

Unrestricted funds additionally can serve as a financial bridge during times of transition. The Latino Coalition for a Healthy California, an organization committed to improving health care access for California's Latino population, used part of its Foundation grant to recruit a new executive director. According to Ana Rojas, the agency's interim executive director, unrestricted support also paid for her salary and helped the organization continue its health policy analysis, community education and training initiatives. "As a result of core operating support, we were able to keep our infrastructure intact, while also maintaining our core programs and collaborative efforts," Rojas says.

"We are now able to reach people we would never have reached before."









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PUBLIC POLICY

ENSURING FLEXIBILITY FOR HEALTH ADVOCATES



Nonprofit organizations dedicated to playing a meaningful role in the formation of public policy face a special set of challenges. Although virtually all nonprofit agencies must contend with financial pressures, public policy-focused organizations have access to an especially limited pool of funding. Compounding monetary-support issues is the fact that these organizations exist in a fluid, ever-changing environment that mandates the ability to mobilize at a moment's notice.

Flexibility is a key component, one that core operating support can help provide. Since its founding in 1989, the Children's Environmental Health Network has managed to simultaneously stay both flexible and focused. According to Joy Carlson, founding executive director, over the past decade the organization has educated policymakers at the federal level, researchers and health care professionals nationwide regarding numerous environmental health hazards facing youngsters throughout the country.

Having successfully raised the national consciousness about these pressing problems, the agency determined that its attention should also turn to state-specific environmental concerns, such as those threatening California's 9.5 million children, nearly 46 percent of whom live in low-income households. It is estimated, for example, that almost 130,000 of these youngsters are at high risk for lead poisoning. "We created a national model, and now wanted to bring our program to California," Carlson says.

While the need was clear, the Children's Environmental Health Network realized that it could not sustain its national organization while at the same time launching a California initiative. The Foundation provided a two-year grant to help meet the organization's core operating needs at the state level.

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A California coordinator was hired who is reaching out to members of the scientific, medical, research, policymaking and grassroots communities in an effort to build relationships and foster collaboration. "California is a bell-wether state," Carslon says. "What we achieve here can have a national, if not international impact. And none of this would be possible without core operating support. I cannot emphasize this enough."

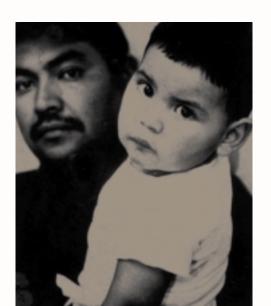
Advocacy is another central component of public policy efforts, and one with which the National Health Law Program is intimately familiar. For three decades, this nonprofit organization has been working to increase access to health care for those most medically vulnerable—Medi-Cal recipients, the working poor, the uninsured and the underinsured.

"In 1996, we lost much of our funding. We really had to scramble."

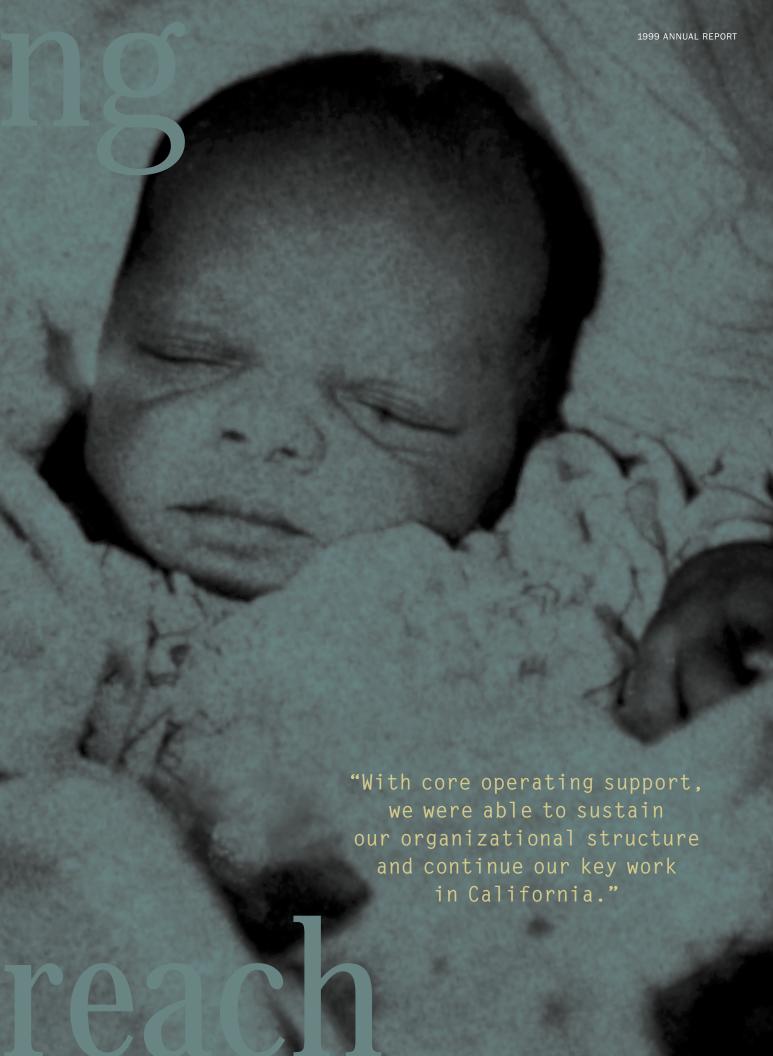
Achieving these objectives became increasingly difficult in recent years. "In 1996, we lost much of our funding because of cuts in federal funding for legal services," says Lawrence Lavin, executive director. "We really had to scramble."

With core support dollars, the agency can now focus on providing day-to-day technical assistance to legal and health care advocates. Additionally, it can raise awareness regarding the importance of strengthening responsibility for indigent care and sponsor training workshops to define emerging issues. "With core operating support, we were able to sustain our organizational structure and continue our key work in California," Lavin says.

"We created a national model, and now wanted to bring our program to California."



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STRATEGIC PLANNING

CHARTING A COURSE FOR SUCCESS



Shaping your own destiny. It is a seemingly inherent right that most of us take for granted. But not nonprofit organizations. Rarely do these agencies have such an opportunity because, more often than not, their destinies are determined by the flow of funding. Long-term, strategic, self-directed planning is a luxury few can afford, particularly in an environment increasingly characterized by shrinking health-cost reimbursements and mounting competition.

Core operating support grants can help facilitate the strategic-planning process. Delta Health Care and Management Services Corporation well illustrates this point. Delivering a broad range of medical services to low-income and high-risk residents throughout California's San Joaquin County, Delta Health Care is all too familiar with the pressures that come from having to constantly raise funds. "It starts to feel as though you are always holding out a tin cup," says Irwin Staller, executive director.

Having experienced rapid growth in the last 10 years, Delta had become something of a runaway train, with all systems pumping

and churning, but not necessarily following a strategic route. A stomping of the organizational brakes—a chance to reexamine the agency's mission—was decidedly in order.

With a two-year, core operating support grant, Delta chose to develop a three-year business plan. The process of creating this guiding document has had a fundamental impact on the agency. "We have been able to focus on and select our own priorities," Staller says. "In the past, we just went where the resources were. Now, we are making more strategic decisions."

The Asian Pacific Health Care Venture also benefitted from core operating support. The agency faces numerous challenges relative to the population it serves, including widespread poverty and difficulties in accessing medical treatment, says Kazue Shibata, executive director. "Although the Asian Pacific Islander population is among the fastest growing in Los Angeles, it has not received much attention," she says.

"We are now guided by clear objectives and can focus on moving forward."



The problems were very clear. Solutions, however, were not. An effective response to these issues would require a focused, internal assessment, along with development of a long-term strategic plan.

The Asian Pacific Health Care Venture utilized core operating support to reassess its organizational structure and develop the support systems necessary to not only sustain current services, but to work toward expansion. "We developed a strategic plan to build up our clinical services, increase our capacity, improve staff training, and do more community outreach," says Shibata. "We are now guided by clear objectives and can focus on moving forward."

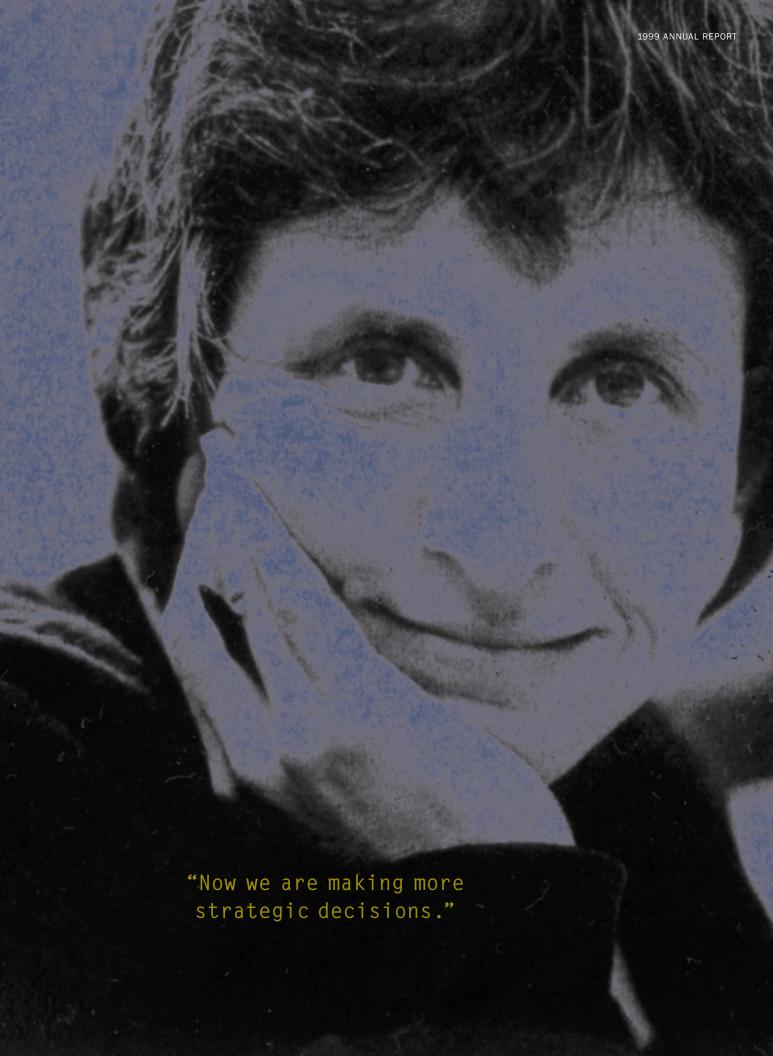
The same can be said of the Corporation for Supportive Housing, an organization dedicated to creating permanent housing integrated with health and social services for homeless adults and families who have chronic health problems. For this Northern California-based agency, core operating support "filled in gaps in our

budget that we could not fill otherwise," says Carla Javits, program director. "It gave us flexible resources to support our staff, including someone to publicize the issue of supportive housing."

Flexibility also came in the form of "not being driven by funding for a particular activity," Javits says. Attention could be paid to setting a strategic course, such as expanding the organization's services geographically, deploying staff more effectively, and bringing systemization to the distribution of information. "We were able to develop and implement a strategy that responded to our organization's needs rather than to the constraints of a prescribed project," Javits says.

Core operating
support "gave us
flexible resources
to support our staff,
including someone to
publicize the issue
of supportive
housing."

raising







"Foundations always say they invest in people.

One of the best ways to do this is through unrestricted support."

big picture



GRANTS PROGRAM

FIVE PRIORITY AREAS AND SPECIAL PROJECTS

The California Wellness Foundation makes grants within five priority areas and a special projects fund. Within each priority area, the Foundation makes two types of grants: initiative grants and general grants. The majority of funds are allocated through initiative grants, which are generally announced through requests for proposals. We also recognize the value of remaining open to the ideas and needs of people directly involved in promoting health and preventing disease. Accordingly, a portion of our funds is allocated through general grants. To respond to as many requests as possible, general grants tend to be smaller and of shorter duration, ranging from \$5,000 to \$110,000 over one or two years.

GENERAL GRANTS

General grants are awarded for activities within the five priority areas described below. Of primary interest are proposals that request core operating support for organizations that provide direct services for disease prevention and health promotion in the state of California.

Community Health

The goal of the Community Health priority area is to encourage and support local action aimed at improving the health status of communities. Activities commonly supported include community-based self-help and support groups, community health education and outreach programs, and community-based preventive health service programs.

Population Health Improvement

The goal of the Population Health Improvement priority area is to encourage the development of integrated preventive health services among public and private health systems. Activities commonly supported include school-linked services; screening of behavioral risk factors and early intervention; case management; and preventive health services for underserved groups including rural and Native American populations.

Teenage Pregnancy Prevention

The goal of the Teenage Pregnancy Prevention priority area is to help decrease rates of teen pregnancy and promote healthy adolescent sexual development. Activities commonly supported include efforts to increase access to contraception; education and counseling about contraception; comprehensive sexuality education; peer counseling programs; and male involvement programs.

Violence Prevention

The goal of the Violence Prevention priority area is to help prevent violent deaths and injuries. Activities commonly supported include mentoring programs for youth, community-based conflict resolution programs, peer mediation, youth education and training, and school-based violence prevention programs.

"Of primary interest are proposals that request core operating support for organizations that provide direct services for disease prevention and health promotion in the state of California."

Work and Health

The goal of the Work and Health priority area is to improve the health of unemployed and underemployed workers and their families. Activities commonly supported include health promotion at work sites, welfare-to-work programs, injury and accident prevention programs, and preventive health programs for agricultural and low-wage service industry workers.

SPECIAL PROJECTS

The Special Projects Fund allows TCWF to respond in a timely manner to grantmaking opportunities involving health promotion and disease prevention but are not necessarily within its priority areas. Of particular interest are proposals to help California communities respond to the devolution of federal programs to state and local levels. Activities commonly supported include strengthening traditional safety-net providers of preventive care, educating consumers about changes in health care systems, advocating for underserved communities in health policy debates, and informing public decision making through policy analysis.



"We recognize the need to remain open to proposals from the community."

ELIGIBILITY CRITERIA

With rare exception, the Foundation funds nonprofit organizations that are exempt under Section 501 (c)(3) of the Internal Revenue Code and are defined as "not a private foundation" under Section 509 (a). The Foundation also funds government agencies.

Grants are not generally awarded for annual fund drives, building campaigns, major equipment or biomedical research. Activities that exclusively benefit the members of sectarian or religious organizations are not considered.

APPLICATION PROCESS

To approach TCWF for funding, an organization should first write a succinct letter of interest (one to two pages in length) that describes the organization, its leadership, the region and population(s) served, the activities for which funding is needed and the amount requested. No application form is needed, and proposals are not accepted at this preliminary stage.

Foundation staff will review letters of interest and notify prospective applicants of the results of this review normally within three or four months. Those encouraged to submit a proposal will receive further guidance at that time.

Letters of interest should be directed to:
Grants Administrator
The California Wellness Foundation
6320 Canoga Avenue, Suite 1700
Woodland Hills, CA 91367

"Without general operating support, nonprofit organiztions lose what they do best—developing creative responses to community needs."



SELECTED GRANTS 1998-1999

INITIATIVE GRANTS

The following grants were made during fiscal year 1998-1999. These grants may not be indicative of the grants the Foundation will make in the future. Please see page 28 for the current application guidelines, or visit our website at www.tcwf.org.

CHILDREN AND YOUTH COMMUNITY HEALTH

Wellness Village Implementation Grants

Butte County Office of Education

\$1,050,000 over three years and six months Oroville. CA

To implement community-based environmental improvements to enhance community health.

Catholic Charities of Santa Clara County

\$1,050,000 over three years and six months San Jose, CA

To implement community-based environmental improvements to enhance community health.

Community Services and Employment Training, Inc.

\$1,050,000 over three years and six months Visalia, CA

To implement community-based environmental improvements to enhance community health.

Latino Center for Prevention and Action in Health and Welfare

\$1,050,000 over three years and six months Santa Ana. CA

To implement community-based environmental improvements to enhance community health.

Mutual Assistance Network of Del Paso Heights

\$1,050,000 over three years and six months
Sacramento, CA

To implement community-based environmental improvements to enhance community health.

NICOS Chinese Health Coalition

\$1,050,000 over three years and six months San Francisco, CA

To implement community-based environmental improvements to enhance community health.

Northern Circle Indian Housing Authority

\$1,050,000 over three years and six months Ukiah, CA

To implement community-based environmental improvements to enhance community health.

Ojai Valley Youth Foundation

\$1,050,000 over three years and six months Ojai, CA

To implement community-based environmental improvements to enhance community health.

Project New Village

\$1,050,000 over three years and six months San Diego, CA

To implement community-based environmental improvements to enhance community health.

Prototypes: A Center for Innovation in Health, Mental Health and Social Services

\$1,050,000 over three years and six months Culver City, CA

To implement community-based environmental improvements to enhance community health.

Community Wellness Enhancement Projects

Community Build, Inc.

\$90,000 over one year and six months Los Angeles, CA

To build organizational capacity and to implement community-based environmental improvements to enhance community health.

Opportunity West

\$90,000 over one year and six months Richmond. CA

To build organizational capacity and to implement community-based environmental improvements to enhance community health.

INITIATIVE GRANTS

The Peoples Community Organization for Reform and Empowerment

\$90,000 over one year and six months Los Angeles, CA

To build organizational capacity and to implement community-based environmental improvements to enhance community health.

Redwood Community Action Agency

\$90,000 over one year and six months Eureka, CA

To build organizational capacity and to implement community-based environmental improvements to enhance community health.

South Bay Community Services, Inc.

\$90,000 over one year and six months Chula Vista, CA

To build organizational capacity and to implement community-based environmental improvements to enhance community health.

Youth Leadership Institute

\$90,000 over one year and six months San Rafael, CA

To build organizational capacity and to implement community-based environmental improvements to enhance community health.

Other Children and Youth Community Health Initiative Grants

Imoyase Group, Inc.

\$1,149,000 over two years Los Angeles, CA To evaluate the Children and Youth Community Health Initiative.

Laurel Consulting Group

\$512,000 over two years Los Angeles, CA To provide communications a

To provide communications and meeting services to grantees of the Children and Youth Community Health Initiative.

Nunn Consulting, Inc.

\$960,000 over two years Culver City, CA

To provide technical assistance and training for the grantees of the Children and Youth Community Health Initiative.

HEALTH IMPROVEMENT

Community Partnership Programs

City of Pasadena Public Health Department

\$23,000 over two years

Pasadena, CA

To improve population health in Pasadena as a Health Partnership of the Health Improvement Initiative.

County of Contra Costa

\$23,000 over two years

Martinez, CA

To improve population health in Contra Costa as a Health Partnership of the Health Improvement Initiative.

County of Mendocino

\$23,000 over two years Ukiah, CA

To improve population health in Mendocino as a Health Partnership of the Health Improvement Initiative.

County of Sonoma

\$23,000 over two years Santa Rosa, CA

To improve population health in Sonoma as a Health Partnership of the Health Improvement Initiative.

County of Tehama

\$23,000 over two years Red Bluff, CA

To improve population health in Tehama as a Health Partnership of the Health Improvement Initiative.

Desert Healthcare Foundation

\$23,000 over two years Palm Springs, CA

To improve population health in Palm Springs as a Health Partnership of the Health Improvement Initiative.

Sacramento Children's Home

\$23,000 over two years Sacramento, CA

To improve population health in Sacramento as a Health Partnership of the Health Improvement Initiative.

Solano Coalition for Better Health, Inc.

\$23,000 over two years

Vallejo, CA

To improve population health in Solano as a Health Partnership of the Health Improvement Initiative.

Vista Community Clinic

\$23,000 over two years

Vista, CA

To improve population health in Vista as a Health Partnership of the Health Improvement Initiative.

Other Health Improvement Initiative Grants

Education Programs Associates

\$103,000 over two years

Campbell, CA

To provide support for the 1999 Health Improvement Initiative's Invitational Conference on population health.

Public Health Institute

\$212,000 over two years

Berkeley, CA

To expand training and technical support services for the Health Improvement Initiative's Health Partnership grantees through the Center for Civic Partnerships.

TEEN PREGNANCY PREVENTION

Community Action Programs

Bay Area Community Resources

\$1,050,000 over three years and six months

Richmond, CA

To support strategies to reduce teen pregnancies in Southside Richmond.

Childrens Hospital of Los Angeles

\$1,050,000 over three years and five months

Los Angeles, CA

To support strategies to reduce teen pregnancies in the Hollywood area of Los Angeles.

CRLA Foundation

\$1,050,000 over three years and five months

Sacramento, CA

To support strategies to reduce teen pregnancies in West Modesto.



INITIATIVE GRANTS

Darin M. Camarena Health Centers, Inc. \$1,050,000 over three years and six

months

Madera, CA

To support strategies to reduce teen pregnancies in the Pan Am Park area of Madera.

Drew Child Development Corporation, Inc.

\$90,000 over nine months

Los Angeles, CA

To provide an expanded scope of work and extend the planning grant period to develop strategies to reduce teen pregnancies in South Central Los Angeles.

Family Service of the Desert, Inc.

\$1,050,000 over three years and six months

Indio, CA

To support strategies to reduce teen pregnancies in south Indio.

Vista Community Clinic

\$1,050,000 over three years and six months

Vista, CA

To support strategies to reduce teen pregnancies in the Oceanside neighborhoods of Eastside and Crown Heights.

Other Teen Pregnancy Prevention Initiative Grants

Center for Collaborative Planning

\$600,000 over two years

Sacramento, CA

To provide meeting management, logistics support, annual conference planning and coordination for a series of convenings for the Teen Pregnancy Prevention Initiative.

Cornerstone Consulting Group, Inc.

\$1,440,000 over three years and six months

San Francisco, CA

To provide training and technical support for the Teen Pregnancy Prevention Initiative's Community Action Program grantees.

V I O L E N C E P R E V E N T I O N

California Peace Prizes

Barbara Aragon

\$25,000 over one year Sacramento, CA

For the 1998 California Peace Prize, which supports and acknowledges the past violence prevention activities of this individual working to address the root causes of violence in her community.

Carol De La Torre

\$25,000 over one year

Fresno, CA

For the 1998 California Peace Prize, which supports and acknowledges the past violence prevention activities of this individual working to address the root causes of violence in her community.

Beckie Masaki

\$25,000 over one year
San Francisco, CA
For the 1998 California Peace Prize,
which supports and acknowledges the
past violence prevention activities of this
individual working to address the root

Supplemental Policy Grants

causes of violence in her community.

Berkeley Media Studies Group

\$150,000 over two years

Berkeley, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

California Child, Youth and Family Coalition

\$100,000 over two years Sacramento, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

California Council of Churches

\$125,000 over two years Sacramento, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

Center on Juvenile and Criminal Justice

\$75,000 over two years

San Francisco, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

Commonweal

\$150,000 over two years

Bolinas, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

Legal Community Against Violence

\$125,000 over two years

San Francisco, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

Orange County Citizens for the Prevention of Gun Violence

\$50,000 over two years

Laguna Hills, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

Violence Prevention Coalition of Greater Los Angeles

\$50,000 over two years

Los Angeles, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

Women Against Gun Violence

\$75,000 over two years

Los Angeles, CA

To inform policymakers, opinion leaders and the general public about effective violence prevention policies.

Other Violence Prevention Initiative Grants

Community Partners

\$325,000 over two years

Los Angeles, CA

To provide technical assistance and training for the Violence Prevention Initiative's Community Action Program grantees.

INITIATIVE GRANTS

Education Programs Associates

\$412,500 over one year and three months Campbell, CA

To provide logistical, planning and management support for the Violence Prevention Initiative.

Eureka Communities

\$1,675,000 over two years and nine months Washington, DC

To provide violence prevention fellowships to community leaders in California.

National Economic Development and Law Center

\$325,000 over two years Oakland, CA

To provide technical assistance and training for the Violence Prevention Initiative's Community Action Program grantees.

Rand Corporation

\$107,622 over nine months
Santa Monica, CA
To provide expanded evaluation activities of
Phase I of the Violence Prevention Initiative.

WORK AND HEALTH

Future of Work and Health

American Institutes for Research in the Behavioral Sciences

\$98,000 over two years Washington, DC

To examine how California companies can create work environments that will promote wellness and productivity.

California Center for Health Improvement, Inc.

\$250,000 over two years Sacramento, CA

To develop and disseminate policy papers and convene policy roundtables to address work and health issues of Californians.

California Institute for Rural Health Management

\$60,000 over two years

Oakland, CA

To convene experts and community leaders to address the changing nature of the rural California economy and its impact on health care delivery, and to examine health care strategies in rural areas.

Fame Assistance Corporation

\$80,000 over two years

Los Angeles, CA

To convene 53 churches in the Southern California Conference African Methodist Episcopal Church Ministerial Alliance in four geographic regions to address how local churches can assist in improving work and health issues in California.

Industrial Areas Foundation-West Coast Vision

\$130,000 over two years San Francisco, CA

To fund the Healthy Communities component of a multi-year initiative called Rebuilding Civil Society Through Metropolitan Strategies, a project to convene the organization's members to address pressing work and health issues.

Kaiser Foundation Research Institute

\$157,000 over two years

Oakland, CA

To identify ways in which the consequences of income inequality affect residents' health.

National Economic Development and Law Center

\$160,000 over two years Oakland. CA

To improve the health of low-income individuals and their families by increasing access to job training and jobs in the health care industry.

University of California, Los Angeles

\$152,000 over two years

Los Angeles, CA

To examine the role of organized labor in shaping the relationship between work and health.

University of California, San Francisco

\$188,000 over two years

San Francisco, CA

To explore and develop policy recommendations to improve the work and health of Californians over age 50.

Other Work and Health Initiative Grants

California Small Business Education Foundation

\$50,000 over six months

Los Angeles, CA

To conduct research that will identify and promote incentives to increase health insurance for uninsured children of small business employees.

Institute of Regional and Urban Studies

\$280,000 over two years

Palo Alto, CA

For program coordination and consultation to the grantees of the Work and Health Initiative's Future of Work and Health program.

University of California, Berkeley School of Public Health

\$79,000 over two years

Berkeley, CA

To support implementation of a communications strategy for the Health Insurance Policy Program and continuation of the annual California employer survey.



GENERAL GRANTS

COMMUNITY HEALTH

Catholic Charities of Orange County

\$60,000 over two years

Santa Ana, CA

To support health promotion services in three San Juan Capistrano neighborhoods.

Church of Our Saviour

\$120,000 over two years

Fl Monte, CA

For core operating support to provide primary health care and preventive services to low-income residents of El Monte.

Clinica Msr. Oscar A. Romero

\$100,000 over two years

Los Angeles, CA

For core operating support to provide health education and disease prevention programs to the uninsured, working poor and indigent population of the Westlake/Pico Union communities of Los Angeles.

Environmental Health Coalition

\$50,000 over two years

San Diego, CA

To support an environmental health education program in San Diego's downtown communities to reduce health problems such as cancer and respiratory diseases.

Family Resource Foundation, Inc.

\$70,000 over two years

Palmdale, CA

For core operating support to prevent substance abuse and other health problems affecting families in the Palmdale area of the Antelope Valley.

Family Service Association of Western Riverside

\$100,000 over two years

Riverside, CA

For core operating support to provide preventive health services in the western Riverside communities of Jurupa, Sun City and Mead Valley.

Japanese Community Youth Council

\$100,000 over two years

San Francisco, CA

To provide health education and preventive health services to Asian and Pacific Islander youth in San Francisco.

Mercy Foundation North

\$100,000 over two years

Redding, CA

To increase awareness of diabetes management and reduce complications related to the disease.

Mothers Against Drunk Driving

\$100,000 over two years

Escondido, CA

To support public awareness and prevention programs on the dangers of impaired driving and underage drinking within the Hispanic communities of San Diego.

Orange County Asian and Pacific Islander Community Alliance

\$100,000 over two years

Garden Grove, CA

To provide outreach and health education to low-income Asian Pacific Islander males in Central Orange County.

POPULATION HEALTH

Alliance for Children's Rights

\$70,000 over two years

Los Angeles, CA

To increase access to medical care for foster children in Los Angeles County.

Anaheim Union High School District

\$90,000 over one year and six months

To provide preventive health care services and health education to a traditionally underserved school-aged population.

Big Sur Health Center

\$60,000 over two years

Big Sur, CA

To provide core operating support for preventive health care.

County of El Dorado

\$70,000 over two years

Placerville, CA

To expand preventive health care services for residents of El Dorado County.

Delta Health Care and Management Services Corporation

\$100,000 over two years

Stockton, CA

For the provision of direct preventive services in a newly established school-based health center.

Merced County Multi-Disciplinary Approach to Cross Cultural Health Coalition

\$80,000 over two years

Merced, CA

To support preventive health education and support services to multi-ethnic patients and their health providers in Merced County.

Pediatric and Family Medical Center

\$70,000 over one year

Los Angeles, CA

To provide core operating support for the provision of preventive health care.

Pomona Clinic Coalition

\$100,000 over two years

Pomona, CA

For the provision of primary health care and comprehensive case management services for medically indigent residents of the Pomona Inland Valley.

Robert F. Kennedy Medical Center Foundation

\$50,000 over two years

Hawthorne, CA

To support the establishment of a Health and Dignity Center to provide preventive health services to elementary school students and their families in Hawthorne.

Sierra Kings Hospital Foundation, Inc.

\$50,000 over two years

Reedley, CA

To support a program to educate the senior population and their families on the complex issues of Medicare supplements.

Sonoma County Indian Health Project, Inc.

\$60,000 over two years

Santa Rosa, CA

To increase access to optometry services for Native Americans in Sonoma County.

Tulare County Youth Coalition

\$90,000 over two years

Tulare, CA

To develop a countywide peer health education program in Tulare County.

GENERAL GRANTS

TEENAGE PREGNANCY PREVENTION

American Indian Child Resource Center

\$100,000 over two years

Oakland, CA

For core operating support of an adolescent pregnancy prevention program for Native American youth in the San Francisco Bay Area.

Asian Pacific Health Care Venture, Inc.

\$100,000 over two years

Los Angeles, CA

For core operating support to provide health education and prevention programs, including family planning services, to Asian and Pacific Islander teens.

Center for the Study of Young People in Groups

\$50,000 over two years Los Angeles, CA

For core operating support of a statewide, toll-free, teen-to-teen hotline and a resource guide to enhance adolescent health.

Coalition for Children, Adolescents and Parents

\$100,000 over two years

Orange, CA

For core operating support for teen pregnancy prevention programs in Orange County.

Family Health Care Network

\$100,000 over two years

Porterville, CA

To support a teen pregnancy prevention project for the Latino migrant farmwork population in Tulare County.

Match-Two, Inc.

\$100,000 over two years Vallejo, CA

To implement mentoring services and pregnancy prevention programs for young men in the Heman G. Stark Youth Correctional Facility in Chino.

Population Services International

\$100,000 over two years

Washington, DC

To implement a project to promote emergency contraceptive pills as a back-up contraceptive option for young women in Sacramento County.

Proyecto Pastoral

\$100,000 over two years

Los Angeles, CA

To provide case-management services, with an emphasis on pregnancy prevention, for at-risk youth participating in the Teen Leadership Challenge program in Boyle Heights.

San Fernando Valley Partnership, Inc.

\$100,000 over two years

San Fernando, CA

To implement a health promotion program, including healthy sexuality education, for at-risk youth in the San Fernando Valley.

South Bay Free Clinic

\$100,000 over two years
Manhattan Beach, CA
For core operating support of the
Adolescent Services Program, which
provides health services and sexuality
education for teens.

VIOLENCE PREVENTION

Cornerstone Assembly of God

\$75,000 over two years

Fresno, CA

For core operating support of a school-based youth violence prevention program in Fresno County.

The Filipino Youth Coalition Community Services and Development of Santa Clara County, Inc.

\$112,500 over two years

San Jose, CA

To provide core operating support for violence prevention services to youth in Santa Clara County.

Indian Dispute Resolution Services, Inc.

\$100,000 over two years

Sacramento, CA

To support a violence prevention project for indigenous youth in rural and urban American Indian communities in California.

Mendocino Dispute Resolution Services

\$75,000 over two years

Ukiah, C

To support a violence prevention mediation project for underserved youth and residents in rural Mendocino County.

Pacific News Service

\$100,000 over two years

San Francisco, CA

To support a violence prevention project for incarcerated youth in Northern, Central, and Southern California.

San Diego County Office of Education

\$100,000 over two years

San Diego, CA

For core operating support of violence prevention programs within the Safe Schools Unit.

Vietnamese Community of Orange County, Inc.

\$112,500 over two years

Santa Ana, CA

To implement a youth violence prevention program serving Vietnamese youth in schools and juvenile detention centers in Orange County.

Womanhaven

\$100,000 over two years

El Centro, CA

To expand youth outreach and develop a peer mentoring component for the Youth Violence Prevention Project in Imperial County.

WORK AND HEALTH

Citrus College Foundation

\$100,000 over two years

Glendora, CA

To provide health and wellness services to working poor adults and students on public assistance in Los Angeles' San Gabriel Valley.

Environmental Defense Center

\$110,000 over two years

Santa Barbara, CA

To provide education to farmworkers, community members and health care providers about the health consequences of pesticide exposure in Ventura and Santa Barbara counties.

Korean Youth and Community Center

\$100,000 over two years

Los Angeles, CA

To support the Cleaners Assistance Program to eliminate work-related health risks for Korean dry cleaners in Los Angeles, Orange, Riverside and San Bernardino Counties.



GENERAL GRANTS

SPECIAL PROJECTS

Los Angeles ACORN

\$100,000 over two years Los Angeles, CA

To promote the health, safety, and wellness of participants in Los Angeles County's work programs for welfare recipients making the transition from welfare to work.

Los Angeles Alliance for a New Economy

\$100,000 over two years

Los Angeles, CA

To conduct outreach and provide education about the benefits of health insurance for approximately 9,000 workers and their employers affected by the Los Angeles Living Wage Ordinance.

North County Interfaith Council, Inc.

\$100,000 over two years

Escondido, CA

To implement a health education program to promote the health and wellness of welfare recipients to aid their successful transition from welfare to work.

San Joaquin Valley Health Consortium, Inc.

\$103,000 over two years

Fresno, CA

To improve the health of employees in the Central Valley through implementation of worksite- and community-based, employer-sponsored health and wellness programs.

Santa Clara Center for Occupational Safety and Health

\$110,000 over two years San Jose, CA

To provide workplace health education and resources to low-wage workers in the Silicon Valley.

Vista Del Mar Child and Family Services

\$100,000 over two years

Los Angeles, CA

For health education counseling to help emotionally disturbed youth make a successful transition from foster care to employment and independent living.

DEVOLUTION

California Food Policy Advocates, Inc.

\$200,000 over two years

San Francisco, CA

For core operating support of advocacy and policy analysis to improve the administration of, and expand participation in, the food stamp program.

California Primary Care Association

\$130,000 over one year

Sacramento, CA

To support the development of materials and education of providers, advocates and policymakers on Medi-Cal's expanded eligibility criteria.

California Women's and Children's **Health Coalition**

\$150,000 over two years Sacramento, CA

For core operating support to promote advocacy efforts that ensure women and children have access to quality, comprehensive, affordable and culturally appropriate health care.

Cedars-Sinai Medical Center

\$200,000 over two years

Los Angeles, CA

To support an integrated health care delivery system for low-income students served by the Los Angeles Unified School District's Fairfax Complex.

Coleman Children and Youth Services

\$100,000 over two years

San Francisco, CA

For core operating support to strengthen the capacity of parents, service providers, policymakers and youth to improve the health of San Francisco's children and youth.

The Democracy Center

\$55,000 over one year and six months San Francisco, CA

To produce and disseminate a guide for health providers and other human service agencies to effectively participate in policy and advocacy efforts to advance the health and wellness of their low-income constituents.

Fresno Metropolitan Ministry

\$200,000 over two years

Fresno, CA

To engage public and private sectors to increase access to health care for underserved populations in Fresno.

Georgetown University

\$122,000 over one year and six months Washington, DC

To monitor the early implementation of the Medicare+Choice program in Los Angeles County.

Health Officers Association of California

\$130,000 over two years

Sacramento, CA

To support the second phase of the Public Health Assessment Project, an assessment of the financial and programmatic resources, capacities and services of local health departments.

Human Services Network

\$100,000 over two years

Los Angeles, CA

To inform community-based health care providers about health services available for CalWORKs recipients, and to ensure recipients receive the health care services for which they are eligible.

Latino Coalition for a Healthy California

\$200,000 over two years

San Francisco, CA

For core operating support to build capacity to develop competencies in health policy analysis, Latino health data collection and research, community education and service-provider training.

National Center for Youth Law

\$200,000 over two years

San Francisco, CA

To inform, educate and build the capacity of health care providers and community organizations to implement "Healthy Families," California's children's health insurance expansion.

SPECIAL PROJECTS

National Health Law Program, Inc.

\$300,000 over two years

Los Angeles, CA

To improve access to health care among low-income Californians, with an emphasis on the uninsured and medically underserved.

National Immigration Law Center

\$100,000 over two years

Los Angeles, CA

To support an integrated program of policy research, training and education to service providers, policymakers and foreign-born residents on the health-related impacts of welfare reform.

Planned Parenthood Federation of America

\$1,500,000 over two years San Francisco, CA

To increase access and delivery of sex education, family planning, reproductive health services and primary health services provided by Planned Parenthood affiliates throughout California.

Redwood Community Health Coalition

\$200,000 over two years

Santa Rosa, CA

For core operating support to develop a preventive health infrastructure for managed care among clinics in Sonoma County.

San Fernando Valley Neighborhood Legal Services, Inc.

\$165,000 over two years

Pacoima, CA

To assist community leaders and organizations in identifying and addressing barriers to health care for low-income, uninsured residents of Los Angeles County.

United Way of Greater Los Angeles

\$100,000 over one year

Los Angeles, CA

To build the capacity of 12 community health planning groups to identify unmet health needs, advocate for health care changes, and to develop a comprehensive health and wellness survey of Latinos in Los Angeles.

OTHER SPECIAL PROJECTS

AIDS Service Center, Inc.

\$100,000 over two years Pasadena, CA

For core operating support to deliver health education and preventive health care services to low-income families affected by HIV/AIDS.

American Youth Work Center

\$200,000 over two years

Washington, DC

To expand coverage of youth violence prevention and other adolescent health issues and to increase the California-based content and circulation of *Youth Today*.

Berkeley Biotechnology Education, Inc.

\$130,000 over two years Berkelev. CA

To provide core operating support for a training and education program to prepare low-income, minority junior and senior high school students for skilled technical positions in the biosciences.

Breast Cancer Action

\$100,000 over two years San Francisco, CA

To improve breast cancer outreach and education programs in California through the Media Advocacy and Community Outreach Project.

California Black Women's Health Project

\$125,000 over two years

Los Angeles, CA

For core operating support to strengthen organizational capacity and expand health promotion and disease prevention programs for black women.

Californians for Pesticide Reform

\$200,000 over two years

San Francisco, CA

To conduct a multi-tiered public education campaign on the health effects of pesticides.

Charles R. Drew University of Medicine and Science

\$200,000 over two years

Los Angeles, CA

To support a strategic planning process, to provide scholarships for minority students entering the College of Medicine; and to conduct a marketing survey for the College of Allied Health.

Children's Environmental Health Network

\$300,000 over two years

Emeryville, CA

For core operating support to strengthen the work on children's environmental health issues in California.

City of Long Beach Department of Health and Human Services

\$160,000 over two years

Long Beach, CA

To establish a program to strengthen relationships between African-American fathers and their families as a health promotion strategy.

Community Foundation Silicon Valley

\$500,000 over two years

San Jose, CA

To implement a comprehensive health and social support program for children in San Jose's Mayfair neighborhood.

Consumers Union of United States, Inc.

\$100,000 over two years

San Francisco, CA

To promote the health of Californians by maximizing nonprofit charitable assets created by the conversion of nonprofit health institutions to for-profit status.

Corporation for Supportive Housing

\$215,000 over two years

Oakland, CA

For core operating support to expand technical assistance and advocacy efforts to create permanent housing integrated with health and social services for homeless adults and families who have chronic health problems.

Education Programs Associates

\$100,000 over one year

Campbell, CA

To support a new organizational partnership and management plan to better serve the health promotion and health education needs of clients through professional education, training, information and education resources.

FAITHS Initiative

\$140,000 over two years

San Francisco, CA

To build the capacity of congregations and faith-based organizations to provide health interventions for seniors in the counties of Alameda and San Francisco.



SPECIAL PROJECTS

Homeless Prenatal Program, Inc.

\$120,000 over two years San Francisco, CA

For core operating support of prenatal and family health services for homeless women and children in San Francisco.

International Medical Services for Health. Inc.

\$200,000 over two years Sterling, VA

For core operating support for the MotherNet LA project in Compton, which provides home visiting and community health education for at-risk pregnant and parenting women and their families.

Los Angeles Gay and Lesbian Community Service Center, Inc.

\$200,000 over two years Los Angeles, CA

For core operating support to expand health care and HIV prevention services for gay and lesbian individuals in Los Angeles County.

Los Angeles United Methodist Urban Foundation

\$200,000 over two years Los Angeles, CA To support a health promotion project in ten communities throughout Southern California.

Lucile Salter Packard Foundation for Children's Health

\$200,000 over two years Palo Alto. CA

To provide preventive and primary health care to uninsured and high-risk children and adolescents in San Mateo and Santa Clara Counties.

The Marin Institute for the Prevention of Alcohol and Other Drug Problems

\$40,000 over one year

San Rafael, CA

To conduct, publish and disseminate a detailed case study of the proposed state preemption of local efforts to regulate alcohol sales to minors as a means of increasing public knowledge on this health issue.

The Orange County Future Search Network

\$62,000 over one year

Orange, CA

To support four health-related community planning conferences.

Pacific Institute for Women's Health

\$200,000 over two years

Los Angeles, CA

For core operating support for activities to improve women's health in California.

Project Concern International

\$1,000,000 over two years

San Diego, CA

To support initial implementation of the Border Health Initiative, which focuses on multi-agency collaboration to promote health in the California-Baja region.

Project on Community Capacity and Institution Building

\$200,000 over two years

Berkeley, CA

To implement community institution-building strategies on welfare reform and health system change efforts in the Greater Bay Area.

Public Health Institute

\$300,000 over three years

Berkeley, CA

To provide core operating support for public health activities including the development and implementation of a business plan to establish a sustained funding base.

Salud Para La Gente, Inc.

\$120,000 over two years

Watsonville, CA

For core operating support to expand access to primary health care for rural and farmworker populations in Monterey, Santa Cruz and San Benito Counties.

San Francisco State University

\$150,000 over two years

San Francisco, CA

To develop public health teaching cases to train and educate public health professionals.

Shanti Project, Inc.

\$185,000 over two years

San Francisco, CA

For a pilot project to provide prevention and wellness services to improve the health of chronically ill patients in diverse areas of California.

Sonoma State University Academic Foundation, Inc.

\$230,000 over two years

Rohnert Park, CA

To implement "Growing Healthy Children," a pilot project of Early Head Start to improve health and nutrition practices among pregnant women and very low-income families with children ages 0 to 3.

Stanford University

\$200,000 over two years

Stanford, CA

To expand the Stanford Medical Youth Science Program to reach low-income students interested in health careers.

Su Salud, Inc.

\$50,000 over six months

French Camp, CA

To support planning activities to chart the organization's future as a provider of preventive health services.

United Way of Fresno County

\$100,000 over one year

Fresno, CA

To support emergency food relief efforts as a health promotion and disease prevention strategy for individuals and families in Kern and Fresno Counties affected by the December 1998 freeze.

University of California, Berkeley

\$200,000 over two years

Berkeley, CA

To establish up to 12 fellowships to provide tuition support to encourage qualified, under represented minority students to pursue graduate degrees in public health.

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