

PREPARE FOR IMPACT

It is an exciting time at the Foundation. We have a chance to make a lasting impact on Grant County, because of you: our Community Foundation Superheroes. Ordinary people doing extraordinary things!



Grant County • 2015 Special Edition

DailysTmpact Grant County • 2015 Special Edition Vol. CF-No.68,569 • 1984 to 2015

Superheroes of Grant County

MESSAGE

By Mary Eckerle

What do you think of when you think of the word "community"? Do you think of your church community? Your co-workers? Your neighbors or your city? A community is defined as a social group whose members reside in a specific locality and often have a common cultural and historical heritage. It can be a social, religious, occupational or other group sharing common characteristics or interests. I am sure you are members of many communities both

within and outside of Grant County. It is comforting to know that we share family connections, work circles, and organizational ties.

We, the Community Foundation, are a community that exists because of you, the people of Grant County. We, and this means you too, are a community of givers, a community that has a common purpose and a community that hopes to provide a better life for its people and those who come after us. I love the Community Foundation tag line-Connecting people who care with causes that matter in Grant

County-it's short, it's simple, it makes the point that we are all a part of something greater. And, we are in it together.

To me, the superheroes are those parents who do everything they can to get their children school ready and work hard to connect all dots so that their children can get educated beyond high school. Superheroes are those who work in the non-profit organizations in our county and who keep their agencies going even when there are tough times. They are the non-profits who might need help with a new

of equipment. The superheroes are our government and school officials, they are our neighbors, friends, churches, medical people and everyone with whom we connect with on a daily basis.

The Community Foundation seeks to connect with the superheroes of Grant County to make it stronger and a more viable place to live.



Mary Eckerle President

Super BIG Ideas **Coming Your Way**

This past summer, we awarded our first Big Idea grants. At the initial meeting when the Big Idea grant program was introduced, about 75 different groups came together to talk and brainstorm about what could propel our county forward. There are people in this county who are doing great things or are on the tipping point to making even greater impacts. Whether it is in the arts, literacy, sports, businesses, entrepreneurships, or in the neighborhoods and towns, new ideas abound. We must continue to value each other and our connections within our community.

"I can do things you cannot, you can do things I cannot; together we can do great things." – $Mother\ Teresa$



Extra! Extra!

YOUR COMMUNITY FOUNDATION REPORT

HOW DOES A COMMUNITY FOUNDATION WORK?

Who, disguised as an average everyday non-profit in a small Midwest county, fights the unending battle for truth, justice, and the American way? Yeah, it's us...the Community Foundation of Grant County. We're not faster than a speeding bullet, more powerful than a locomotive, or able to leap tall buildings in a single bound, but we can do lots of other super impressive things.

OUR BUSINESS MODEL IS OUR SUPERPOWER

Our superpower lies in the basic business model of all community foundations. It involves a three-pronged approach of Asset Development, Grantmaking, and Community Leadership.

ASSET DEVELOPMENT HAPPENS OVER TIME

Our greatest strength is in building substantial endowment funds for our

community over time; that's asset development in its purest form. We successfully do this through contributions large and small...our donations this year ranged from \$5.00 to \$1M...that's a pretty wide span of generosity!

THE SECRET SAUCE

One might ask, "How is it that the Community Foundation continues to grow, yet gives millions out in grants on an annual basis?" Well, it's our secret sauce—which isn't really a secret or a sauce...it's simply a solid community foundation strategy. You see, our endowed contributions are never spent, they are endowed forever. Forever. That allows us to take those Endowed gifts and permanently invest them to produce income. That income allows us to grow our grantmaking annually.

GRANTMAKER, GRANTMAKER, MAKE ME A GRANT

As we produce income from our investments, we are able to help meet the

community's charitable needs through scholarships and grants. Since inception in 1984, our foundation has placed over \$14 million in grants and scholarships back into the Grant County community. That secret sauce really does work!

I NEED A HERO

Sometimes you need a hero; other times you just need a leader. At the Community Foundation we function as leaders by day and superheroes by night. We understand that donors want us to help solve some of the community's greatest problems; therefore the cycle of giving begins with the donor. But, our continued investment in problem-solving provides donors a reason to give again and again. We know we can't do this work on our own. We need leaders. We need donors. And occasionally we need a bold superhero to join forces with us to ensure good wins over evil. We'll continue to assess and respond to emerging and changing community needs and keep you in the loop as we make progress toward our never-ending goal to make Grant County a great county.

How you can be more INVOLVED?

You may walk around as 'Clark Kent' by day, but we have all of the tools you'll need to be a Charitable Superman by night. As the 3rd most generous county in the state of Indiana, Grant County Givers have proven that not all superheroes wear capes! Our donors give selflessly to funds supporting causes right here in our community. One reason is because donating to the Community Foundation is so easy. Check out these common superhero donation "weapons":



CASH/CHECK

WEAPON OF CHOICE: Wallet or Checkbook

WHEN TO PEPLOY: Donating to the Community Foundation can be as easy as stopping by the office and donating by cash or check to your favorite fund.

Make checks payable to the Community Foundation. Specify desired fund name(s) in the memo line.

505 West Third Street, Marion, IN 46952



PROFESSIONAL ADVISOR

SUPERHERO SIDEKICK: Financial Advisor

POTENTIAL TAX DEDUCTIONS WITH YOUR PROFESSIONAL ADVISOR:

Naming the Community Foundation as a % beneficiary to your Life Insurance or Retirement Plan is an easy way to donate. Even a small 5% of this asset would make a remarkable difference if we all did it!

Include the Foundation in your Will, Estate Plan, or Living Trust!

Ask them how donating stock could help you avoid capital-gains liability, too.



DEBIT/CREDIT CARD

Donate via debit or credit card at www.GiveToGrant.org/Marketplace

HONORARY/MEMORIAL GIFTS

SUPERPOWER: Ability to Leave a Lasting Legacy

Make a donation in honor of that special someone that has everything, to make them feel extra special. We'll send them a card to let them know!

At times of sorrow when friends or family pass away, it's a lovely gesture to make a donation in their memory. We will send a sympathy card on your behalf.

Whether the occasion is happy or sad, making a donation in someone's name is a nice tribute.

Tributes are viewable online at www.GiveToGrant.org and on the Giving Tree in the lobby of the Community Foundation.

START YOUR OWN FUND

SUPERHERO ACCESSORY: Charitable Superhero Shield

Do you have a specific charitable cause that you love? Open a fund of your own that will directly support that cause forever.

Would you like to make your own decisions and support different charitable causes each year? Start a donor-advised fund.

Our minimum
fund balance is \$5,000
and we allow
24 months to accrue
the total amount.





SUPERHERO ARSENAL

As one of our Board Members, John Jones, said about super heroes: "They know what they are clearly good at and when they need help. Our community is full of superheroes who only need to plug into the right resources to fully experience all that is possible. One superhero can do amazing things; a room full of superheroes can change the world."

We plan to leverage our local resources, our people, location, universities, and families to make a collective impact on our county's future.

KRYPTONITE

The Community Foundation Board of Directors makes several grants to improve Grant County each year; based on the most pressing community needs, those that may be our kryptonite if not addressed. To guide our grantmaking, we conducted some basic research which helps us address areas that need some superhero TLC:

INCREASE COLLABORATIVE
EFFORTS

INCREASED BUSINESS AND INDUSTRY

CHILD POVERTY

AN OVERARCHING VISION / A COMMUNAL IDENTITY

Our Community Impact Endowment provides the funds to support grantmaking in these areas—and currently donations made to this fund are **doubled** thanks to a generous matching grant from Lilly Endowment Inc.

Contact us at 765-662-0065 to learn more.

THE GOOD GUYS ARE VICTORIOUS

In 2014-15 Grant County Superheroes realized the potential of our community in the following four categories:

HEALTH & HUMAN SERVICES

ARTS AND CULTURE

FAITH

EDUCATION

Each of these categories saw generous increases in charitable initiatives last year.



The complex work of a superhero is never done. It requires a brand of collaboration that isn't for the faint of heart. Plus, deep-seated issues like child poverty aren't solved overnight. Therefore, division and time are obvious villains when vowing to make an entire community a better place to live, work, play, and pray. But, the work is worthy and requires the efforts of a multitude of superheroes, most who don't ever wear capes.

CAPTAIN CF CLASIBACK

IT WAS A COOL 70° ON A MONDAY MORNING. AUGUST 20, 1984. The Community Foundation received its first gift and was officially incorporated. Thus began the adventure of Connecting People Who Care with Causes that Matter.

NUMBER OF DONORS SINCE INCEPTION

6,766

EVERY DONATION. BIG AND SMALL HAS CONTRIBUTED TO IMPACTING OUR COMMUNITY AND LEFT A LASTING LEGACY FOR FUTURE SUPERHEROES TO COME.

The Community Foundation now holds over 380 funds.
Assets totaled nearly \$23 million at the end of FY 2015.

NUMBER OF DONATIONS SINCE ESTABLISHED



AVERAGE GIFT
AMOUNT PER
DONOR SINCE THE
BEGINNING

\$5,208

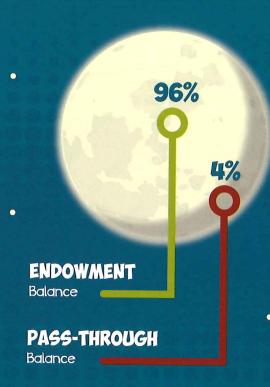
SOME SUPERHEROES USE PROCESSOR—DRIVEN MOTOR—CONTROLLED
SLEEVES THAT ELICIT FEAR FROM THEIR GREATEST ENEMIES. WE'VE NEVER
SEEN ONE HERE IN GRANT COUNTY, BUT WE HAVE SEEN GENEROUS
DONORS WITH REALLY BIG HEARTS MAKE AN EQUALLY BIG IMPACT. WHO
NEEDS MOTOR—CONTROLLED SLEEVES WITH DONORS LIKE OURS?

This kind of generosity created a spark igniting the philanthropic hearts of Grant County.

HOW MANY
DONORS IT
TAKES TO MAKE,
A DIFFERENCE

=YOU

TO BE CONTINUED ...



Biggest reasons to open an Endowed Fund

- 1. Gifts are processed in-house and include a thank-you letter with a tax-deductible receipt mailed to the donor
- 2. Fund and Donor historical record-keeping
- Current community needs are monitored to ensure maximum fund impact
- **4.** Transparency and accountability through an annual audit
- Giving friends and family the opportunity to make a memorial or honorary gift to an endowment that will impact our community forever

COMMUNITY FOUNDATION

of Grant County, Indiana, Inc. Consolidated Financial Statement Financial Position:

Consolidated Financial Statement Financial Position Combined Balance June 30, 2015

ASSETS

Cash
Cash 515,006
Assets in Endowment Pool20,877,724
Assets in Pass-Through Pool 1,209,364
Tuition Loan
Prepaid Expenses
Cash Surrender Value - Life Ins 9,581
Building/Equipment/Furnishings 206,645 (net accumulated depreciation)
Garfield Garden
TOTAL ASSETS22,903,001

LIABILITIES

Grants Payable	196	,574
Adm. Expenses Payable	3	,743
Salaries Payable		199
Accrued Payroll	2,	818
Payroll Tax Withheld Payable		120
Annuities Payable	13,	215
Deferred Income (GIFT VI)	384,	266
TOTAL LIABILITIES	500.9	36



DOING WHAT WE DO TO MEET OUR MISSION: CONNECTING PEOPLE WHO CARE WITH CAUSES THAT MATTER

FUND BALANCES

FUND BALANCE - ANNUAL/OPERATING

FUND BALANCE - CAPITAL DEVELOPMENT

FUND BALANCES - PASS-THROUGH

FUND BALANCES - ENDOWMENT

 Fiscal Year Beginning Balance
 19,593,600

 YTD Changes to Balance
 1,030,155

 Ending Balance
 20,623,755

TOTAL FUND BALANCES AND LIABILITIES • \$22,903,001

A complete Independent Auditors Report, most current Internal Revenue Service Form 990, and Indiana NP-20 are available for review at the Foundation Office.

BAZINGAI

PASS-THROUGH FUNDS:

- Allow grantmaking from the fund balance.
- Help organizations accept charitable donations while pursuing their official 501(c)(3), non-profit, status.
- Make significant resources available for community needs, according to the fund purpose.
- Remain open as long as assets are available in the fund.

ENDOWED FUNDS:

- Build a permanent endowment at the Foundation that will remain forever.
- Grow as the money is invested by the Community Foundation to maximize returns.
- Provide grants for the charitable purpose stated in the fund agreement.
- Contribute to a better quality of life for our community.

CAPTAIN CF PRESENTED

THE COMMUNITY FOUNDATION IS 100% SUSTAINABLE! THAT ALLOWS US TO CONCENTRATE ON:

- BUILDING A PERMANENT ENDOWMENT FOR THE COMMUNITY
- 2. BEING A COMMUNITY LEADER/NEUTRAL CONVENER BY ASSESSING AND RESPONDING TO EMERGING AND CHANGING COMMUNITY NEEDS
- 3. SERVING DONORS WITH VARIED INTERESTS AND AT VARIOUS LEVELS OF GIVING

100%

SUSTAINABLE

SUSTAINABILITY IS NOT DETERMINED BY ASSET SIZE. IT'S ALL ABOUT THE FUND MIX.

FUND MIX= NUMBER, TYPE, AND SIZE OF FUNDS

WE RECEIVED A \$1M GRANT FROM LILLY ENDOWMENT INC. HEADQUARTERS WITH THE STIPULATION OF MATCHING IT WITH \$1.5M ADDITIONAL DOLLARS BEFORE MARCH 31, 2016. WE ARE CLOSE TO MEETING THE CHALLENGE. BUT WE STILL NEED YOUR HELP!

BIG IDEAS BEGAN STIRRING IN GRANT COUNTY WITH THE POSSIBILITY OF \$150,000 IN GRANT MONIES FROM THE COMMUNITY FOUNDATION. Two BIG Ideas were funded with capabilities of making a whopping difference in our community.

CURRENTLY



MATCH FOR EVERY DONATION MADE TO THE COMMUNITY IMPACT FUND.

THE REFINERY BUSINESS CENTER AND TEAM 7 INITIATIVES

are great examples of how our local nonprofits are the ones with their boots on the ground implementing programs to make our community a better place to live, work, play, and pray.



CONTACT US BEFORE THE MATCHING FUNDS ARE VAPORIZED!

BDG CT A COMMUNITY. Grants like these are packing a punich in our community.



When the guardians of the galaxy want to explore the outdoors, they visit the Cardinal Greenway. Unfortunately, the Greenway at Deer Creek reached a critical state of embankment erosion. The trail was a danger to walkers and cyclists. Thus the Embankment Stabilization Project ensued. This grant ensures the trail remains open for future generations.



When the X-Men wanted to harness their gifts, they attended Xavier's School for Gifted Youngsters. Our gifted students will train and harness their workforce skills by enrolling in Sanborn Scholars! Project Leadership, working closely with Ivy Tech Community College, will connect students to a Technical Certification in Supply Chain Management/Logistics to be Certification in less than a year, earning 30 college credit hours, completed in less than a year, earning 30 college with skills that and preparing students to enter the workforce with skills that have been identified by local employers as "in demand".

Downtown Beautification

Batman only wishes he could have our 'Main Street Marion Super Crew' to beautify Gotham. Thankfully, MSM is all ours. They initiated a downtown beautification project to enhance the initiated of downtown Marion. In order to sustain the current appearance of downtown Marion. In order to sustain the current beautification efforts, MSM is looking for donors in an beautification efforts, This program will motivate, excite, "Adopt—a-Street" program. This program will motivate, excite, and ignite more people to keep downtown Marion beautiful while sustaining this flourishing investment.

Call us at 765-662-0065 if you'd like to help with this effort.

James Dean
Birth Site Memorial

James Dean is one of the most iconic American pop culture images worldwide. This Grant County native had the superpower of acting! That's why a memorial was created to recognize the actor on the 60th anniversary of his untimely death. Located at 4th & McClure Streets in Marion, Indiana, the site will not only be a tourist stop during the annual James Dean Festival, but will also bring awareness of our local heritage, attract guests to our community, and add to the beautification of downtown Marion every day of the year.

SCHOLARSHIP SUPERHERO

VS

SCHOLARSHIP VILLIAN

HONEST

There aren't any situations that get in the way of this superhero telling the truth.

AMBITIOUS

Even superheroes take the initiative to fill-out scholarship applications on time.

DIRECT

This superhero is ready to call the Community Foundation if they have any questions regarding their application.

POWERS

Intellect, Leadership, Community Service

DECEIVING

The majority of scholarship villains boast about having superpowers they don't have.

PASSIVE

Though this villain likes the attention, when it comes to doing work they sit back and wait to be told what to do. They rarely show initiative.

SLINK

This villain is ready to have their parents call for them when they have questions or complete their entire application. Both are scholarship kryptonite.

WEAKNESSES

Mind Control, Reality-Altering, Energy C ontrol.

Average Salary of Indiana Graduates

TOP TEN BEST PAYING CAREERS WITH A BACHELOR'S DEGREE

- 1. Engineer 2. Sales Manager 3. Applied Mathematician
- 4. Purchasing Manager 5. Statistician
- 6. Financial Analyst 7. Training/Development Manager
- 8. Information Systems Manager 9. Supply Chain

Manager** 10. Computer Forensic Analyst

BACHELOR'S DEGREE Starting: \$35,000

Lifetime: \$1.6 Million

SOURCES

Average solory: payscale.com Average Tuition/Fees for a State School & Average loan debt for college graduates: collegetuitioncompare.com Top Ten Best Pay Careers with a Bachelor's Daegree: thebestschool.org **Sanborn Scholars: ProjectLeadership.org/ SanbornScholars

HIGH SCHOOL DEGREE

Starting: \$15,080 Lifetime: \$678,600

of Scholarship Funds held at the Community Foundation Scholarship dollars available annually Average Awarded Scholarship Amount Average Tuition/Fees for a State School Average loan debt for college graduates

131

\$500,000 \$2,000

\$7,833

\$28,000



READ ALL ABOUT US!

We all know that Superman has x-ray vision, but **YOU** have the Internet! Use this special power to find out what's going on at the Community Foundation, in Grant County, and in the world of philanthropy.





Subscribe to our bi-monthly eNewsletter to read our blogs, check out the community calendar, and learn about the grantmaking that we're doing and how it's impacting Grant County. To keep up with all the super things we are involved with, simply email the word **Subscribe** to:

SUBSCRIBE@GIVETOGRANT.ORG.

9+

Not Spiderman's web, but the World Wide Web is where you'll be able to donate online via debit or credit card, find our scholarship and grant applications, as well as learn about our current matching opportunities and BIG Ideas!

Find us at WWW.GIVETOGRANT.ORG.

Contests, announcements, and pics are how we make philanthropy fun! There's never a dull moment when you follow us on Social Media. We're literally everywhere! Peter Parker has the Daily Bugle, but we have Facebook, Twitter, Instagram, and Pinterest. Simply search these social media sites for **GIVETOGRANT** to join in the fun.









Are you just learning about the Community Foundation? Have you moved or changed your email address recently? We'd love to add you to our growing family of superheroes who don't wear capes. Allow us to add or update your contact information by calling or emailing us:

765-662-0065 or

UPDATE@GIVETOGRANT.ORG





"With great power there must also come great responsibility!" **KEEP IT**

- Peter Parker aka Spiderman

Spiderman's alter ego, Peter Parker, was often told, "With great power there must also come great responsibility!"

There is no doubt that's true; especially in our community. Why? Because the Chronicle of Philanthropy highlighted Grant County, Indiana as the 3rd most generous county in the state of Indiana in their 2015 report How America Gives. Essentially, we go big or go home. And since we're already home, we just go big...or give big in this case.

And with this great power of giving comes a great responsibility...a responsibility to invest our donations wisely for maximum impact.

Robert D. Lupton, author of Toxic Charity: How Churches and Charities Hurt Those They Help and How to Reverse It, suggests that all donors consider tasking this Oath of Compassionate Service as a way of making informed giving decisions:

1. I WILL NEVER DO FOR OTHERS WHAT THEY CAN DO FOR

THEMSELVES. Therefore, contribute to causes and organizations that work to empower others by encouraging personal responsibility.

> 3. I WILL SEEK WAYS TO EMPOWER BY HIRING, LENDING, AND INVESTING AND OFFER GIFTS SPARINGLY AS

INCENTIVES TO REINFORCE ACHIEVEMENTS. Investing implies having a stake in the results. To invest well with those who have limited access to resources requires that the non-profit provider has a sound business plan, a mission to provide services that lead to self-sufficiency, and accountability measures in place for those in which they serve.

4. I WILL PUT THE INTERESTS OF THOSE IN NEED ABOVE MY OWN **SELF-INTERESTS, EVEN WHEN IT MEANS SETTING ASIDE MY OWN**

AGENDA. Oftentimes the real requirements of those in need are both time consuming and complex. So, we must be careful to invest in what truly will lead to sustainable impact versus a pet project or a quick fix.

5. I WILL TAKE TIME TO LISTEN AND **LEARN SO THAT MY ACTIONS WILL** STRENGTHEN RATHER THAN WEAKEN

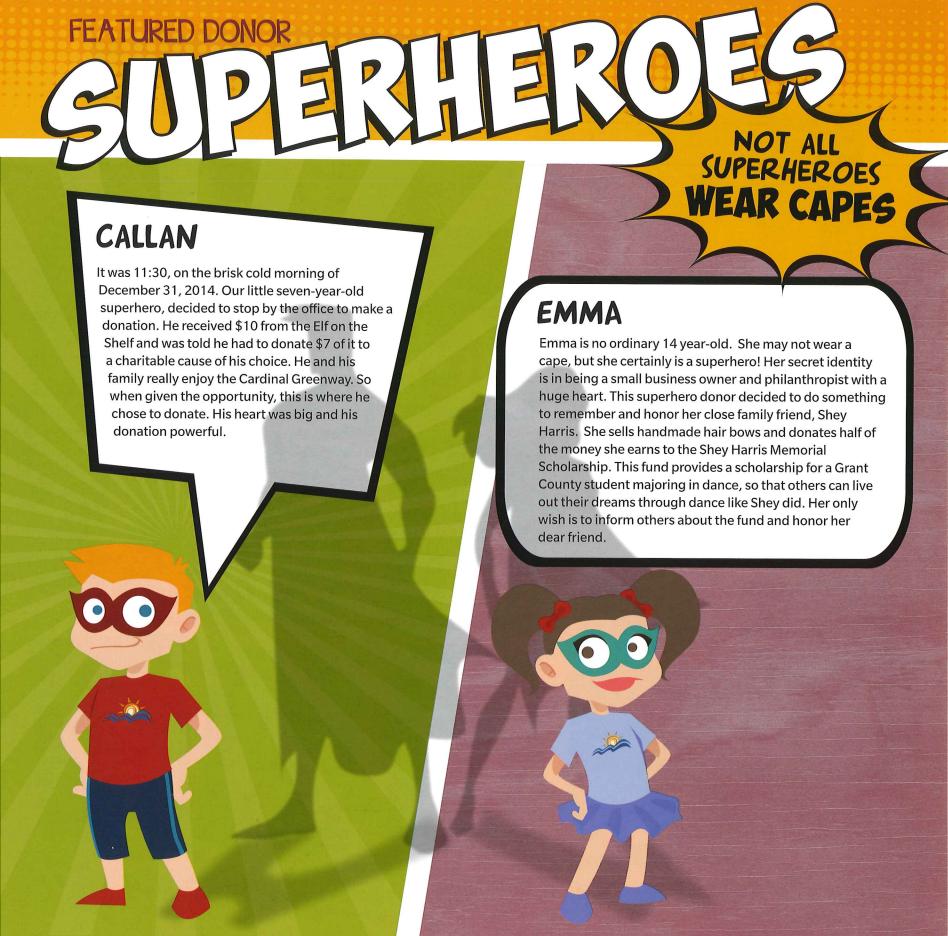
THOSE | SERVE. This oath embodies the philosophy of Asset-Based Community Development (ABCD)—a strategy that focuses on leveraging a community's strengths to address its needs. It takes seriously the gifts and talents of those in need, and seeks to work with them rather than for them, thus protecting people's dignity.

WILL LIMIT ONE-WAY GIVING TO CRISIS SITUATIONS AND SEEK ALWAYS TO FIND WAYS TO

LEGITIMATE EXCHANGE. Is the need you're funding crisis or chronic? Intervention is necessary in emergency situations, but is not a sustainable strategy for continuing need. The extent the recipients are enabled to participate in the systems intended to serve them is equivalent to their enhanced self-worth.

> 6. Above all, to the best of my ABILITY, WILL DO NO HARM. Unless you

have the superpower to see into the future, you can't predict all of the consequences of your giving, but you should attempt to predict its impact. Are we creating dependencies that may ultimately erode self-sufficiency? Are you giving a hand-up versus a hand-out? As Hippocrates counseled: Above all, do no harm.



The Community Foundation's JUSTICE LEAGUE



MARY ECKERLE SUPERPOWER: Serving SIDEKICK: A good book KRYPTONITE: Sleep WEAPON: Her library card



KYLE PERSINGER Vice President SUPERPOWER: Writing policy SIDEKICK: MHS Hall of Distinction Member Dick Persinger KRYPTONITE: Little Lila WEAPON: A basketball



GEORGETTE MILLER Treasurer SUPERPOWER: Finance SIDEKICK: Dave Ramsey
KRYPTONITE: Grandchildren WEAPON: Excel



JOHN JONES SUPERPOWER: Juggling SIDEKICK: iPhone and Ronda KRYPTONITE: Antique John Deere tractors WEAPON: A good pen and a note pad



Past President SUPERPOWER: Surviving in a house filled with women SIDEKICK: Dave KRYPTONITE: Crown Royal WEAPON: A dental drill



DAVE RAABE SUPERPOWER: Humility SIDEKICK: Chad
SIDEKICK: Chad
KRYPTONITE: Hamburgers
WEAPON: His golf swing



TRENT DAILEY SUPERPOWER: Mind Control SIDEKICK: BOOV KRYPTONITE: Running WEAPON: His Surface



JANE MERCHANT SUPERPOWER: Having SIDEKICK: Ed KRYPTONITE: Ice cream WEAPON: Stethoscope



NEDRA SUTTER SUPERPOWER: Generosity KRYPTONITE: Chocolate





REGGIE NEVELS SUPERPOWER: Human Lie Detector KRYPTONITE: Vickie WEAPON: Polygraph Machine

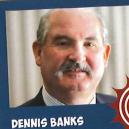


JUDY FITZGERALD SUPERPOWER: Friendship SIDEKICK: Mary KRYPTONITE: Popcorn **WEAPON:** Business savvy





JACKIE CERTAIN SUPERPOWER: Ultimate Speller SIDEKICK: Joe KRYPTONITE: Texting **WEAPON:** Books



SUPERPOWER: Leadership SIDEKICK: The Beach Boys KRYPTONITE: anything with cherry topping WEAPON: Mississinewa Indians



SIDEKICK: A team of financial specialists KRYPTONITE: Boating with family and friends WEAPON: Financial Security



COMMUNITY FOUNDATION TEAM

SHELLY JONES • Development Manager DAWN BROWN • Executive Director



MIKE CLINE

SUPERPOWER: Curmudgeon-ing SIDEKICK: I Work Alone KRYPTONITE: A baby's smile WEAPON: A quiver of frowns, and a bottomless fountain of sarcasm



MIKE FALDER

SUPERPOWER: Networking SIDEKICK: The Planned Giving Group of Indiana KRYPTONITE: Game Requests on Social Media WEAPON: Bible